

July 31, 2019 YTD ALCOHOL SALES PER MONTH REGULATORY REPORTS

| | By the Drink Sales | Liquor Package Sales | Malt Bev. Package Sales | Temporary Sales | Total Alcohol Sales |
|---------------|---------------------------|-----------------------------|--------------------------------|------------------------|----------------------------|
| Jul-19 | \$ 11,947.41 | \$ 121,778.13 | \$ 181,370.94 | | 315,096.48 |
| Aug-18 | \$ 8,897.25 | \$ 96,940.96 | \$ 175,888.45 | | 281,726.66 |
| Sep-18 | \$ 7,773.46 | \$ 88,960.26 | \$ 135,673.47 | | 232,407.19 |
| Oct-18 | \$ 8,696.28 | \$ 83,993.80 | \$ 120,147.78 | | 212,837.86 |
| Nov-18 | \$ 9,078.62 | \$ 101,991.66 | \$ 112,629.82 | | 223,700.10 |
| Dec-18 | \$ 7,943.76 | \$ 169,569.52 | \$ 127,375.19 | | 304,888.47 |
| Jan-19 | \$ 8,408.24 | \$ 87,218.70 | \$ 98,908.91 | | 194,535.85 |
| Feb-19 | \$ 10,072.60 | \$ 90,178.61 | \$ 96,988.40 | | 197,239.61 |
| Mar-19 | \$ 11,593.94 | \$ 93,503.80 | \$ 109,570.58 | | 214,668.32 |
| Apr-19 | \$ 10,959.88 | \$ 93,333.53 | \$ 122,565.31 | | 226,858.72 |
| May-19 | \$ 11,063.69 | \$ 104,205.26 | \$ 154,456.27 | | 269,725.22 |
| Jun-19 | \$ 11,048.10 | \$ 104,335.60 | \$ 158,037.77 | \$ | 273,421.47 |
| TOTALS | \$ 117,483.23 | \$ 1,236,009.83 | \$ 1,593,612.89 | \$ | \$ 2,947,105.95 |

REGULATORY FEE COLLECTED ON ALCOHOL SALES YTD JULY 31, 2019

| | By the Drink 6% | Liquor Package 6% | Malt Beverage Package 6% | Temporary Sales 6% | Total Regulatory Fee |
|---------------|------------------------|--------------------------|---------------------------------|---------------------------|-----------------------------|
| Jul-19 | \$ 496.79 | \$ 7,306.68 | \$ 10,931.19 | | \$ 18,734.66 |
| Aug-18 | \$ 381.76 | \$ 5,816.46 | \$ 10,648.69 | | \$ 16,846.91 |
| Sep-18 | \$ 332.01 | \$ 4,817.61 | \$ 7,439.46 | | \$ 12,589.08 |
| Oct-18 | \$ 340.58 | \$ 5,039.63 | \$ 7,235.32 | | \$ 12,615.53 |
| Nov-18 | \$ 316.91 | \$ 6,119.51 | \$ 6,767.67 | | \$ 13,204.09 |
| Dec-18 | \$ 331.45 | \$ 10,174.16 | \$ 7,647.51 | | \$ 18,153.12 |
| Jan-19 | \$ 356.90 | \$ 5,233.12 | \$ 5,960.20 | | \$ 11,550.22 |
| Feb-19 | \$ 963.75 | \$ 5,410.71 | \$ 5,819.47 | | \$ 12,193.93 |
| Mar-19 | \$ 659.39 | \$ 5,610.23 | \$ 2,610.44 | | \$ 8,880.06 |
| Apr-19 | \$ 310.54 | \$ 5,599.46 | \$ 6,795.42 | | \$ 12,705.42 |
| May-19 | \$ 386.99 | \$ 6,252.32 | \$ 9,151.64 | | \$ 15,790.95 |
| Jun-19 | \$ 398.57 | \$ 6,260.14 | \$ 9,257.13 | \$ | \$ 15,915.84 |
| Totals | \$ 5,275.64 | \$ 73,640.03 | \$ 90,264.14 | \$ | \$ 169,179.81 |

****Regulatory Fees may not reflect the exact percentage due to credit taken for application/license fees.**